

To: Our Valued Customers

From: Eric Pfeil

Date: October 15, 2020

Re: Revised Limits on Delivery Fees – Effective November 1, 2020

Please note that effective November 1, 2020, Empire Merchants North, LLC has revised the limits that will incur a delivery fee per the following rate schedule, regardless of how the delivery occurs.

- 1. For all sales orders <u>equal to or over \$750</u>, a \$3.00 delivery fee will be assessed. This was previously set at \$1,000.
- 2. All sales orders <u>less than \$750</u> will continue to incur the current \$12.50 delivery charge. This was previously set at \$1,000.

The Bill and Storage fee that was implemented in August 2019 will continue and will be assessed when the <u>only</u> delivery to the retail location on that day is a bill and storage release. The delivery fee for the Bill and Storage release appears on your monthly Bill and Storage invoice as a separate line item and will reference the date of the Bill and Store deliveries.

This policy is posted on Empire Merchants North website, in our price filings and noted in the Beverage Media.

Please contact your sales representative if you have any questions.